

# Predictive Modeling and Expectable Loss Analysis for Borrower Defaults of Mortgage Loans

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Home mortgage loan lending firms are exposed to many business risks. This paper focuses on the mortgage loan borrower risks and proposes a prospective loss analysis approach in regard to loan repayment defaults of borrowers. For this purpose, a predictive modeling is presented in three stages. In the first stage, occurrence of borrower defaults in a mortgage loans portfolio is modeled through the generalized linear models (GLMs) type regressions for which we specify a logistic distribution for default events. The second stage of modeling develops a survival analysis in order to estimate survival probability and hazard rate functions for individual loans. Ultimately, an expectable loss amount model is presented in the third stage as a function of conditional survival probabilities and corresponding hazard rates at loan levels. Throughout all modeling stages, a large and real data set is used as an empirical analysis case by which detailed interpretations and practical implications of the obtained results are stated.

*Keywords:* mortgage loan, borrower default, default loss, risk measurement, GLMs, logistic and log-logistic distributions, survival and hazard rate functions

# Introduction

Mortgage loans have been the subject matter of many research studies due to their importance as fixed income instruments for mortgage holders, and as money market defining financial products for investors. Although these loans normally provide fixed cash flow streams as periodical loan repayment earnings for mortgage holders, there may be exceptions to this when mortgage loan contracts allow for early repayment of loan balances or application of adjustable interest rates on repayment schemes. Anywise, it is known from the past and current evidences that business losses in mortgage loans industry arise vastly from definite and insufficiently covered loan repayment defaults of borrowers. From this point of view, this paper aims to submit a modeling approach on the modeling of borrower repayment defaults and quantification of corresponding expected losses that business planners, auditors, and risk managers of mortgage loan entities can make use for their financial evaluations and risk management decisions. In line with this aim, using a real data set on a home mortgage loan portfolio as an empirical study case, we first present a GLM type predictive model for the determination of statistically significant predictors of borrower repayment defaults, and then, built a proper predictive loan survival model and default hazard rate function in order to set a basis for loss predictions. Consequently, we show our ultimate model for the estimation of borrower default losses that mortgage holders may anticipate in the remaining lifetimes of their active mortgage loans.

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#### PREDICTIVE MODELING AND EXPECTABLE LOSS ANALYSIS

The remaining part of the paper is organized as follows. Next section gives a review of the literature in relevance to the subject matter of this paper. Thereafter, we describe the data that we use as an empirical case analysis in our modeling steps. In the fourth section, we pursue the construction of GLMs type logistic and classified logistic regression models to identify the major predictors of default occurrences and to estimate default event probabilities. Section five concentrates on the lifetimes of observed defaulted loans and active loans in a mortgage loans portfolio and presents a log-logistic type survival modeling and hazard rate analysis for default predictions. In the same section, we propose and compute a measure of expectable loss amounts on the loans that are detected in no default status over a given time period, and discuss the practical implications of this measure. An overall discussion of the obtained results is given in section six and the last section concludes the paper.

## **Literature Review**

The work of this paper has an obvious coalescence with the existing literature on the borrower default risks of mortgage loans. Here, a survey on this literature is given in the time perspective of the last 50 years. Starting with the early 70s, Von Furstenberg (1970) and Von Furstenberg and Green (1974) investigated the investment quality of residential mortgages and reported that mortgage delinquency rates increase as loan-to-value ratios increase and decrease as income levels ascend, and Gau (1978) in the same decade presented a taxonomic model for the risk rating of mortgages. As of the next decade, Webb (1982) studied borrower risks for several mortgage instruments, Campbell and Dietrich (1983) pointed out the fact that availability of suitable data is a severe constraint to the understanding of default determinants on the mortgage loan defaults and highlighted the importance of borrower income levels alongside the loan-to-value and unemployment rates variables, Green and Shoven (1986) analyzed the effects of interest rates on the mortgage prepayments, and Quigley (1987) showed the close relation between the interest rate variations and early mortgage loans prepayments. Thereafter, Quercia and Stegman (1992) presented a literature review on the default probabilities, Kau, Keenan, and Kim (1994) and Capozza, Kazarian, and Thomson (1996) focused on the default probabilities in the context of repayment contingencies, Deng (1997) presented that high rates of unemployment and large values of loan-to-value ratios create an overwhelming triggering effect on the mortgage defaults, Deng, Quigley, and Van Order (2000) calculated the mortgage risks with an option pricing mechanism and showed that the increasing levels of unemployment rates and loan-to-value ratios are the main causes of the increasing number of mortgage defaults, and Deng and Gabriel (2006) proposed a risk-based pricing for the enhancement of the availability of mortgage loans in the high credit risks populations.

We see that a large number of papers on the mortgage loan defaults during and after the U.S. subprime mortgage crises have a deeper concern on the macroeconomic factors and the mortgage loan market characteristics regarding the individual loan and portfolio level default investigations. Among the ones that have a close relevance to the present paper, Miles and Pillonca (2008) presented a regional housing situation for Europe and focused on the mortgage market conditions of the European countries, Keys, Mukherjee, Seru, and Vig (2010) reported that a large increase in the mortgage defaults emerges from the portfolios that have similarities with respect to the weaker screening schemes for loan lending, Coleman, LaCour-Little, and Vandell (2008) asserted that the dynamics of housing prices and returns on mortgage related assets create a severe mortgage crises potential when they are not well recognized in time by the mortgage holders, Coates (2008) denoted several loan and market variables for defaults and compared the loan default situation of the

Irish residential mortgage market with the U.S. subprime mortgage crises, Danis and Pennington-Cross (2008) applied a multinomial logit model and discussed the reasons for mortgage delinquencies in a certain geographical location at several borrower age classes and several housing market factors, Mian and Sufi (2009) investigated the U.S. mortgage default crisis as a consequence of the expanding size of the mortgage loans at the time, Qi and Yang (2009) presented a study on the loss-given-default measure for a large set of residential mortgage loan data that involve high loan-to-value ratios, Tsai, Liao, and Chiang (2009) presented an analysis on the yield, duration and convexity features of the mortgages that are risky due to the prepayment and ability-to-payment problems, Ali and Daly (2010) investigated an evidence on the macroeconomic determinants of credit risks in a cross country study, Bastos (2010) investigated the bank loans loss-given-default amounts and conducted a forecasting modeling, and Piskorski and Tchistyi (2010) proposed a theoretical risk minimizing optimal design for the mortgage loan businesses in general. In the following decade, Capozza and Van Order (2011) and Kau, Keenan, Lyubimov, and Slawson (2011) performed retrospective studies on the subprime mortgage crisis era from the default risk perspectives of economic conditions and market attitudes, Goodman and Smith (2010) and Lin, Lee, and Chen (2011) explored some demographic characteristics, country-specific legal frameworks, contract contents and collateral characteristics for residential mortgage defaults at loan levels, and Demyanyk and Hemert (2011) investigated the rise of the housing prices and the uncontrolled rise of mortgage defaults and presented the relation of these factors with the subprime crisis of year 2007. Lately, Magri and Pico (2011) gave the results of an investigation on a country case and discussed the relation between mortgage interest rates and rising risk-based pricing for the mortgage products, Brueckner, Calem, and Nakamura (2012) expressed that there is a strict link between the house price expectations of mortgage lenders and the extent of subprime mortgages, and Lin, Prather, Chu, and Tsat (2013) considered the differential default risks among the traditional and non-traditional mortgage products and presented a model to quantify the credit risks and to design the mortgage products with protective capital adequacy standards. A recent paper by Li (2014) gave an up-to-date review on the liner models that can be considered for the residential mortgage default probability estimations and loan life analysis. Another recent study by Frontczak and Rostek (2015) made use of default probability, exposure at default and loss given default factors along with some other stochastic collaterals and gave a model-based explanation on the size of mortgage losses.

## Mortgage Loans Data and Preliminary Analysis

The empirical analysis and practical implication aspects of our models are established by the use of a huge data set on a recent and real case of home mortgage loans and borrower loan repayment defaults. This set contains 97,771 individual records at loan levels that come from a major banking firm of Turkey which has an almost 8% share of the rapidly growing loans market of this country in the 2002-2011 period. This time interval coincides with a market volatility variation that can be attributed also to the major global financial crisis of 2008, major macroeconomic changes and structural reforms with the IMF stand-by program, and the strong enforcement of the government enabling the inflation to decline from two-digit to one-digit levels. A legislative regulation on loan-to-value ratio restriction enacted in 2007 is embodied in the data set due to its importance for inclusion in the modeling of default loss contingencies. Complementing the loan level data at hand, we choose and add in the analysis some critical and considerable external variables on the economic, social, demographic, and market conditions over the same observation period.

The names and definitions of the variables in the data set are shown in Table 1 where the variables are classified into the groups of loan variables and external variables. Since we are conducting a predictive modeling on loan repayment performance of borrowers, the binary valued loan performance status variable, denoted by NPL (non-performing loan), becomes the dependent variable of the models and assumes value 1 for a loan in definite default and 0 if otherwise.

Table 1

Names and Definitions of Variables

Variable	Definition
Loan variables	
NPL	1 if there are two consecutive failed installments, 0 if otherwise. The variable is switched to 0 from 1 if six payments are made after delayed payment period
Real value of loan principal (principal TL real)	The CPI index adjusted value of the mortgage loan principal in TL
Principal in TL	The original mortgage loan principal in TL
Lprincipal TL real	Logarithm of real principal TL loan
Pctloan	Percent of real remaining loan balance to real principal loan
Unredeemed outstanding loan debt	Remaining amount of loan debt for a defaulted loan (UOLD)
Installment	The number of monthly installments for the loan amount
IN	Remaining installment divided by number of installments
Principal year of loan	Lending year of the loan
Gender	1 if male and 0 if female
Marital status (marrd)	1 if married, 0 if otherwise
Singled	1 if single, 0 if otherwise
Divord	1 if divorced, 0 if otherwise
Age	Age of borrower at the end of the sample period
Lag	Logarithm of age variable
Banking profession (bank)	1 if banking job, 0 if otherwise
Accounting profession (accounting)	1 if accounting job, 0 if otherwise
Broker profession (broker)	1 if broker job, 0 if otherwise
Insurance profession (insurance)	1 if insurance sector job, 0 if otherwise
Bus. Adm., Economics Prf. (busecon)	1 if business administrator or economist, 0 if otherwise
Other finance professions (other)	1 if any finance related job as profession other than the above, 0 if otherwise
General manager (gm)	1 if general manager, 0 if otherwise
Member of board (board)	1 if member of an executive board, 0 if otherwise
Owner of a large firm (owner)	1 if owner or board member of a large firm, 0 if otherwise
Istanbul (Istanbuldummy)	1 if borrower is from Istanbul, 0 if otherwise
Ankara (Ankaradummy)	1 if borrower is from Ankara, 0 if otherwise
Izmir (Izmirdummy)	1 if borrower is from Izmir, 0 if otherwise
Elementary school degree	1 if highest level of education is elementary school, 0 if otherwise
High school degree (highs)	1 if highest level of education is high school, 0 if otherwise
Undergraduate degree (college)	1 if highest level of education is university degree, 0 if otherwise
Graduate degree (masterphd)	1 if highest level of education is graduate degree (masters or Ph.D.), 0 if otherwise
Year	Year of loan initiation
Month	Month of loan initiation
Ageloan	("Sample ending date-date of loan initiation" in days)/1,000 days

(Table 1 continued)

Variable	Definition
External variables	
d2005	Year dummy for year 2005
d2006	Year dummy for year 2006
d2007	Year dummy for year 2007
d2008	Year dummy for year 2008
d2009	Year dummy for year 2009
d2010	Year dummy for year 2010
d2011	Year dummy for year 2011
Logloan	Logarithm of the mortgage loan size over all Turkey for the month loan initiated
Unempn	Unemployment rate of the year as per loan month
Unempnextyearn	Unemployment next year as per month
t2yearn	Two year market interest rate
d75ltv	Dummy for the "maximum loan to value percentage 75%" regulation
Marriedchgyear	Marriage rate change yearly
Lagchgmarriage	Lag of marriage rate change yearly, divorce rate of the city in 2011
Divorceratecity2011a	Divorce rate of the city minus the divorce rate of Turkey 1.62% as 2011
Immigrate20072011a	Immigration rate between 2007 and 2011
Yrchgcostconst	Change of construction cost from last year
Lagyearcostconst	Lag of change of construction cost from last year
Chghome	Home sales change from last year for home sales between 2007 and 2012
Intersin	Interaction of single and male
Intercity	Interaction of divorced and divorce rate of city in 2011
Interdiv	Interaction of divorced and male
Spread	Market two year interest rate minus mortgage rate of the loan

Aggregated values of the loan principal and default loss amounts variables on individual loans are given in Table 2 below, in domestic currency (TL) denomination. It is observed that 95.4% of the mortgage loans are in the local currency terms, while 2% of them in US dollars, 1% in Euro and almost 1% in Swiss Francs. The worth of the mortgage loans generated by the banking firm under concern happens to be 6,930,922,056 TL in nominal terms and 3,222,170,239 TL in real terms for the 2002-2011 period. Out of the 97,771 individual mortgage loans in the data, the number of foreign currency denominated loans happens to be 923 and amounting to 242,446,084 TL (3.6%) in foreign currency denominations. Table 2 gives an idea on the rates of inflation, interest, and unemployment too as the reflections of the overall economic conditions of the study period. We also observe that the loans generated in years 2007 and 2008 have a surge up of default rates. It is also indicated that the default rate of the mortgages starts to increase just previous to the boosting of the unemployment rate and keeps to increase thereafter. It is important to mention another aspect of economic conditions in the said years that the countrywide mortgage default rate shows a change between 0.1% and a peaking ratio of 1.8%, where the latter is for the amount of loans generated in year 2008. This peak can be attributed to the incident of 57% increment in the loans that are lent out in this particular year.

Loan origination year	Number of loans generated	Total amount of loans (TL)	Number of loans in default	Defaulted loan amounts (%)	End-of-year reference interest rate for mortgages (%)	End-of-year reference inflation rate for mortgages (%)	End-of-year unemployment rate (%)
2002	2	98,687	-	-	-	29.8	-
2003	13	1,937,780	-	-	-	18.4	-
2004	7	614,373	-	-	-	9.3	-
2005	2,657	142,645,981	15	0.7	-	10.5	11.5
2006	4,728	302,972,942	23	0.5	-	9.7	10.9
2007	4,676	367,574,101	53	1.2	7.1	8.4	10.9
2008	7,849	575,887,101	138	1.8	11.1	10.1	14.0
2009	19,879	1,353,051,536	131	0.7	5.3	6.5	13.5
2010	39,908	2,905,428,805	179	0.5	9.2	6.4	11.4
2011	19,052	1,280,710,731	20	0.1	6.2	10.5	9.8
All	97,771	6,930,922,056	509	0.6			

Table 2Default Loss Amounts by Loan Origination Years

Note that year 2007 in the data is an important time period for not only being a starting year of a surge up of borrower repayment defaults, but also for being the year of enactment of a national law that limits the individual loan amounts to the maximum loan-to-value ratio of 75%. So, instead of the loan level loan-to-value ratios that we lack in our sample data, we use a dummy variable, denoted by the acronym d75ltv, in our models in order to see the effect of this stringency.

## **Default Probability Modeling**

It is well known from the literature that a predictive study on default probabilities and default loss amounts for mortgage loans can be performed by the reduced or structural models. The reduced models mostly take the form of random functions of time and get implemented by stochastic process representations. The structural models on the other hand can be performed for fixed time periods. The logistic regression model, being a member of generalized linear models, belongs to the second category for the cross sectional data analyses and accepts in all types of variables, being predicted or predictor, with continuous or discrete values and with count, nominal, ordinal or categorical variable features. The essential theory and methodology on logistic regression models can be found in the texts of McCullagh and Nelder (1989) and McCullagh and Searle (2001), among many others. In our modeling attempts, we predict the loan level default occurrence probabilities by the binary logistic regression model which can bear all types of the predictor variables we have listed above. The predicted variable labeled with NPL in our data base is a zero-one valued binary random variable, and we symbolize it in the model equations with Y such that  $Pr(Y_i = 1) = p$  stands for probability of default, and  $Pr(Y_i = 0) = 1 - p$  no default for the *i*-th loan, i = 1, ..., m, where m = 97,771 number of individual loans in our sample data.

Very briefly, a logistic regression model estimates  $p\varepsilon[0, 1]$  as the probability  $Pr\{Y=1\} = p$  that a mortgage borrower default occurs due to the observable values of predictor variables  $(X_1, ..., X_k)$  such that:

$$p(Y_i = 1 \mid X) \equiv p(X) = \frac{1}{1 + e^{-(\beta_0 + \beta_1 X_{i1} + \dots + \beta_n X_{ik})}}$$
(1)

Then, the odds of a mortgage default event at loan levels can be expressed as a binary logit function  $\pi_i = \ln[p(X)/1 - p(X)] = X'\beta$  consisting of loan variables vector  $X^L$  and external variables vector  $X^E$  in vector  $X = (1, X^L, X^E) = (1, X_1, ..., X_k)$ , as the vector of predictor variables in our models the corresponding vector of model parameters  $\beta = (\beta_0, \beta_1, ..., \beta_k)$  to be estimated. Function  $\pi$  implies that p and the odds of mortgage borrower defaults are the same at all levels of  $X_j$  if  $\beta_j = 0, j = 1, ..., k$ , whereas for  $\beta_j > 0$  ( $\beta_j < 0$ ), it implies that p and the odds increase (decrease) with respect to  $X_j$  as  $X_j$  increases (decreases) when the values of other variables are kept constant. In this line, we specify the following logistic regression model to explain and predict the borrower default probabilities for loans:

$$y_i = \pi_i + \varepsilon_i = \beta_0 + \sum_{j=1}^k \beta_j X_{ij} + \varepsilon_i$$
(2)

with  $\pi_i = \beta_0 + \sum_j \beta_j X_{ij} = X'\beta$  and error term  $\varepsilon_i$ , i = 1, ..., m and j = 1, ..., k, where  $y_i$  stands for the observable value of  $Y_i$  for loan i and k stands for the number of variables employed in the model. The usual estimation results of these regression fittings are shown in Table 3 below, in three distinct model versions containing "all variables",  $(X^A)$ , solely "loan variables",  $(X^L)$ , and solely "external variables",  $(X^E)$ , as the predictors. Significance tests for each predictor variable and the goodness of fit tests for the overall explanatory, or predictive, power of these models are also displayed in the same table. By the construction of these models, we test a hypothesis, hypothesis H<sub>1</sub>, asserting that borrower default probabilities can be estimated best by the inclusion of all variables in the predictive Model (2) against the alternative hypothesis that better predictions can be attained when solely loan variables or solely external variables are contained in it. We test this hypothesis through the alternative methods of usual estimation and the stepwise estimation

procedures. So in this way, we can also compare the two alternative estimation methods while we compare the predictive powers of the three versions of Model (2) and conduct significance tests on the predictor variables they contain.

Hypothesis testing results for H<sub>1</sub> with usual fitting procedure are reported in Panel A of Table 3. It is shown that the best estimation of default occurrences is obtained by the "all variables" model  $y_i = \beta_0 + \sum_j \beta_j^A X_{ij}^A + \varepsilon_i$ , in comparison to the other versions of Model (2) with solely loan variables,  $y_i = \beta_0 + \sum_j \beta_j^E X_{ij}^E + \varepsilon_i$  and with solely external variables,  $y_i = \beta_0 + \sum_j \beta_j^E X_{ij}^E + \varepsilon_i$ . This decision is

based on the magnitudes of the likelihood ratio, Wald chi-square and Akaike Information Criterion (AIC) values shown at the bottom of the same table. The risk management implications of the predictor variables in these models, and in the other models of this paper as well, can be inferred from the signs and magnitudes of the corresponding parameter estimations. So that, a positive sign for the estimated parameter of a predictor variable implies that the variable obtains an inciting and increasing effect (positive effect) on the predicted outcome variable, while the impact size of this effect is implied by the magnitude of the estimated parameter value itself. Similarly, a negative sign for the estimated parameter value of a predictor variable is an indication of its reducing effect (negative effect) on the predicted variable, and the size of reduction is pointed out by the magnitude of its estimated value. From this standpoint, the all variables model, obtained as the most predictive model among the tree model versions, shows that highly significant positive effects are imposed on the defaults

(NPL = 1) by the predictor loan variables of logarithm of loan principal (lprincipaltlreal) amount in real TL terms, ratio of remaining installment amount to total installment amount (IN), having high school graduation (highs), and two-year interest rate (t2yearn), the last being an external variable with the largest positive effect on default occurrences. Whereas, it is seen so for the same model that statistically highly significantly negative effects on NPL come from the loan variables of being single (singled), being married (marrd), having college education (college), having a master and/or Ph.D. degree (masterphd), and external variables for countrywide total loan amounts for loan origination periods (logloan), and difference between two-year market interest rate and mortgage loan rate (spread), the last being an external variable and having among others the largest negative effect on default outcomes.

## Table 3

		Ра	inel A				Pa	nel B		
Predictor variables	Parameter estimate	Standard error	Wald chi-square	Pr	> Chi sq.	Parameter estimate	Standard error	Wald chi-square	Pr	> Chi sq.
		All v	variables				Loan	variables		
Intercept	525.5000	1,177.6000	0.1992		0.6554	226.3000	166.2000	1.8542		0.1733
lprincipaltlreal	0.9279	0.1069	75.356	***	< 0.0001	0.7778	0.0820	89.9450	***	< 0.0001
pctloan	-1.2250	1.2290	0.9935		0.3189	5.0885	0.9044	31.6559	***	< 0.0001
Installment	-0.0024	0.0031	0.6033		0.4373	0.0036	0.0022	2.5823		0.1081
IN	6.3522	1.3755	21.325	***	< 0.0001	-4.5572	1.0920	17.4172	***	< 0.0001
year	-0.2599	0.5866	0.1963		0.6578	-0.1195	0.0828	2.0839		0.1489
genderdummy	0.0044	0.1734	0.0006		0.9798	0.1966	0.1298	2.2914		0.1301
marrd	-0.6420	0.2505	6.5708	**	0.0104	-0.3106	0.2198	1.9965		0.1577
singled	-1.2155	0.4865	6.2413	**	0.0125	-0.3009	0.2495	1.4541		0.2279
divord	0.6770	2.1404	0.1000		0.7518	0.4284	0.4447	0.9282		0.3353
agelast	0.0037	0.7397	0.0000		0.9960	-0.5629	0.6197	0.8251		0.3637
bank	-0.1698	1.0266	0.0274		0.8686	-0.8402	1.0069	0.6962		0.4041
accounting	-0.0442	0.4225	0.0109		0.9167	0.0267	0.3102	0.0074		0.9315
broker	-12.2487	6,068.0000	0.0000		0.9984	-11.7723	2,177.900	0		0.9957
insurance	-12.6088	639.6000	0.0004		0.9843	-11.8053	464.5000	0.0006		0.9797
busecon	-12.1587	486.0000	0.0006		0.9800	-11.7843	279.1000	0.0018		0.9663
otherfin	1.3102	1.0404	1.5859		0.2079	0.7683	1.0319	0.5543		0.4566
gm	-0.1249	0.6162	0.0411		0.8394	0.0569	0.4692	0.0147		0.9035
board	-15.2538	9,348.6000	0.0000		0.9987	-13.3723	5,840.900	0		0.9982
owner	-12.4591	681.9000	0.0003		0.9854	-11.9694	417.8000	0.0008		0.9771
Istanbuldummy	-0.0008	0.1530	0.0000		0.9960	-0.0801	0.1159	0.4771		0.4897
Ankaradummy	0.0432	0.2131	0.0411		0.8394	-0.2796	0.1578	3.1399	*	0.0764
Izmirdummy	-0.2293	0.3819	0.3603		0.5483	-0.5521	0.2889	3.6515	*	0.0560
element	0.1715	0.2031	0.7134		0.3983	-0.1217	0.1688	0.5192		0.4712
highs	0.3888	0.1696	5.2525	**	0.0219	0.0653	0.1396	0.2189		0.6399
college	-0.4589	0.2200	4.3520	**	0.0370	-0.7609	0.1686	20.3722	***	< 0.0001
masterphd	-0.5713	0.3446	2.7477	*	0.0974	-1.2944	0.2964	19.0664	***	< 0.0001

Logistic Regression for Borrower Defaults (Probability Modeled is NPL = 1)

*Notes*. \*\*\*: Statistically significant at level 0.0001 or less; \*\*: Statistically significant at level 0.05 or less; \*: Statistically significant at level 0.10 or less (in this and all other tables).

We consider the stepwise estimation procedure for our models more important than the usual estimation procedure. Because this procedure selects predictors into a model in a step by step fashion using in every step the criterion that a predictor variable is entered into the model equation in addition to intercept term other already selected variables if among all the other variables waiting to be selected it has the largest possible

Panel A Panel B Predictor Parameter Standard Wald Parameter Standard Wald Pr > Chi sq.Pr > Chi sq.variables estimate error chi-square estimate error chi-square External variables Intercept -9.5194 11.6406 0.6688 0.4135 \*\* logloan -2.4168 1.1100 4.7405 0.0295 0.0902 1.0324 0.0076 0.9304 unempn -1.8240 8.8326 0.0426 0.8364 -1.8708 8.5607 0.0478 0.8270 1.5439 0.0328 0.8564 8.2943 0.8495 unempnextyrn 8.5301 1.5741 0.0360 467.5000 41.5451 126.638 < 0.0001 374.6000 42.0578 79.3187 < 0.0001 t2yearn d2005 0 d2006 0 d2007 -0.8164 2.1286 0.1471 0.7013 -0.46281.1497 0.1620 0.6873 d2008 -0.3956 1.4174 0.0779 0.7801 -0.2946 0.7175 0.1686 0.6814 d2009 -0.7136 0.6385 1.2489 0.2638 -0.5887 0.2738 4.6232 0.0315 d2011 0 -0.37440.5855 0.4088 0.5226 0 month d75ltv -0.6430 0.5294 1.4754 0.2245 -0.6935 0.5284 1.7228 0.1893 marriedchgyear 0 lagchgmarriage 0.0306 0.1187 0.0666 0.7963 0.0131 0.1091 0.0145 0.9041 divorceratecity2 1.7926 18.7177 0.0092 0.9237 1.0213 15.8458 0.0042 0.9486 011a 0 1.0563 1.9621 0.2898 0.5903 divorcespread immigrate20072 -0.8868 1.2993 0.4659 0.4949 -0.2965 1.1723 0.0640 0.8003 011a 0 yearchg 0 yrchgconstcost lagyrconscost 0 0.0308 0.0958 chghome -0.0172 0.0977 0.8607 -0.0275 0.0825 0.7740 intersin 0.7846 0.4805 2.6659 0.1025 0.1851 0.7267 0.3940 0.1578 intercity -24.2682 106.2000 0.0522 0.8193 -19.2457 97.1467 0.0392 0.8430 -0.4095 0.1114 0.1306 1.1344 0.9084 interdiv 1.2267 0.7385 0.0133 \*\*\* \*\*\* < 0.0001 spread -470.5000 43.3210 117.9390 < 0.0001 -377.8000 44.0257 73.6392 Model tests All variables model Loan variables model External variables model Number of obs. read 97,749 97,749 97,749 Number of obs. used 53,654 84,657 53,654 -2 log likelihood 2,956.40 4,883.61 3,168.55 460.9935 Likelihood ratio chi-square 251.8536 248.8414 Model LR test Pr > chi sq. < 0.0001 < 0.0001 < 0.0001 Wald test chi-square 513.7423 276.8287 269.5840 Model Wald test Pr > chi sq. < 0.0001 < 0.0001 < 0.0001 Model AIC (intercept only) 3,419.39 5,137.47 3,419.39 Model AIC (intept & covarts) 3,042.40 4,937.61 3,206.55

<sup>(</sup>Table 3 continued)

partial correlation with the outcome variable to be predicted, and if it also improves the predictive power of the model itself in a significant way. This routine is continued sequentially until the highest possible level of prediction power is attained.

Application of the stepwise estimation procedure on the all variables version of Model (2),  $y_i = \beta_0 + \sum_j \beta_j^A X_{ij}^A + \varepsilon_i$  yields the best equation, as compared to the loan variables and external variables versions of the same model, for the prediction of borrower default occurrences:

 $y_i = -4.68 + 0.9 lprincipal tlreal + 6.12 IN - 1.52 pct loan - 1.2 singled - 0.62 married - 0.55 college - 0.65 masterphd + 0.31 highs + 1.28 other finance professions - 472.00 spread - 1.12 d75 ltv$ 

(3)

 $-1.64 logloan + 469.2t2 yearn + 0.81 intersin + 0.03 yrchgconstcost + \varepsilon_i$ 

Table 4

Stepwise Logistic Regression for Borrower Defaults (Probability Modeled is NPL = 1)

Predictor		I	Panel A				]	Panel B		
variables	Parameter estimate	Standard error	Wald chi-square	Pr	> Chi sq.	Parameter estimate	Standard error	Wald chi-square	Pr >	> Chi sq.
		All	variables				Loa	n variables		
Intercept	-4.6758	6.3413	0.5437		0.4809	216.40	164.60	1.7276		0.1887
lprincipaltlreal	0.9020	0.1008	80.0192	***	< 0.0001	0.7470	0.0765	95.4323	***	< 0.0001
logloan	-1.6350	0.5785	7.9882	**	0.0047	-	-	-	-	-
singled	-1.2465	0.4625	7.2643	**	0.0070	-	-	-	-	-
marrd	-0.6268	0.2217	7.9939	**	0.0047	-	-	-	-	-
genderdummy						0.1842	0.1283	2.0617		0.1510
pctloan	-1.5249	1.1601	1.7277		0.1887	5.0217	0.8954	31.4675	***	< 0.0001
college	-0.5538	0.1984	7.7900	**	0.0053	-0.8211	0.1380	35.3999	***	< 0.0001
IN	6.1168	1.3288	21.1891	***	< 0.0001	-4.4530	1.0797	17.0102	***	< 0.0001
installment	-	-	-	-	-	0.0037	0.0022	2.7374	*	0.0980
agelast	-	-	-	-	-	-	-	-	-	-
masterphd	-0.6499	0.3301	3.8749	**	0.0490					
highs	0.3052	0.1408	4.7004	**	0.0302					
year	-	-	-	-	-	-0.1146	0.0820	1.9549		0.1621
divord	-	-	-	-	-	0.6618	0.3935	2.8292	*	0.0926
otherfin	1.2830	1.0315	1.5472		0.2135	-	-	-	-	-
yrchgconstcost	0.0325	0.0153	4.5190	**	0.0335	-	-	-	-	-
intersin	0.8120	0.4475	3.2926	*	0.0696	-	-	-	-	-
element	-	-	-	-	-	-0.1928	0.1363	2.0001		0.1573
Ankaradummy	-	-	-	-	-	-0.2473	0.1506	2.6974		0.1005
İzmirdummy	-	-	-	-	-	-0.5181	0.2838	3.3319	*	0.0679
							Exter	nal variables		
Intercept						-8.7626	0.3025	839.358	***	< 0.0001
t2yearn	469.20	39.2303	143.0559	***	< 0.0001	370.20	38.5911	92.0453	***	< 0.0001
spread	-472.00	41.4272	129.8366	***	< 0.0001	-371.40	40.2720	85.0488	***	< 0.0001
lagyrconscost	-	-	-	-	-	-0.0353	0.0098	12.9713	***	0.0003
d75ltv	-1.1183	0.2985	14.0368	***	0.0002	-0.6798	0.2750	6.1093	**	0.0134
divorcespread						0.6784	0.4568	2.2057		0.1375

Model tests	All variables model	Loan variables model	External varaibles model
-2 log likelihood	2,965.11	4,894.81	3,170.00
Likelihood ratio chi-square	452.28	240.65	247.40
Model LR $Pr > chi sq.$	< 0.0001	< 0.0001	< 0.0001
Wald test chi-square	506.74	267.89	268.27
Model Wald test $Pr > chi sq$ .	< 0.0001	< 0.0001	< 0.0001
AIC (intercept only)	3,419.34	5,137.47	3,419.39
AIC (intercept + predictors)	2,997.11	4,920.81	3,182.00

(Table 4 continued)

Panel A of Table 4 shows the parameter values and significance test results for the predictor variables and the goodness-of-fit test results for the fitting in Model (3). Part B of Table 4 shows the estimations for the other versions of Model (2), obtained in the same way, and it is clearly indicated by the likelihood ratio (LR), Wald chi-square criteria and AIC values in this table that all variables version of Model (4) is the superior one.

Having this fundamental outcome at hand and testifying that  $H_1$  is proven true on the empirical grounds, right away we put forward another hypothesis,  $H_2$ , in order to investigate further if loan origination years might have a significant influence on borrower defaults. We test  $H_2$  by the construction of a GLMs type "classified logistic regression" model for the default situations. We estimate this model for our exemplary case with a design that contrasts the loan classification years 2007, 2008, 2009, and 2010 with the loan classification year 2011, the last being the latest loan origination year in the sampled data set, so we choose it as the benchmark year of comparisons. The estimated parameters and significance test results for the model are displayed in Table 5 below, where we see that the predictive power of the estimated model equation is big and very significant according to the goodness-of-tests results.

#### Table 5

*Classified Logistic Regression Model for Borrower Defaults (Probability Modeled is NPL = 0)* 

						Odd r	atio estimates	5
Variable	Parameter	Standard	Wald	Wal	d test	(with percen	t concordant	= 77.4)
variable	estimate	error	chi-square	Pr>	· Chi sq.	Point estimate	95% wald c	confidence
						for the effect	lim	its
intercept	-3.0832	12.2348	0.0635		0.8010	-	-	-
lprincipaltlreal	-0.9279	0.1069	75.3556	***	< 0.0001	0.395	0.321	0.488
pctloan	1.2250	1.2290	0.9935		0.3189	3.404	0.306	37.858
Installment	0.00242	0.00311	0.6033		0.4373	1.002	0.996	1.009
IN	-6.3522	1.3755	21.3254	***	< 0.0001	0.002	< 0.001	0.026
year 2007	-0.0884	0.9266	0.0091		0.9240	vs. 2011: 0.800	0.056	11.499
year 2008	-0.2494	0.5048	0.2240		0.6213	vs. 2011: 0.681	0.114	4.080
year 2009	0.3258	0.3617	0.8246		0.3638	vs. 2011: 1.214	0.333	4.425
year 2010	-0.1253	0.3778	0.1100		0.7402	vs. 2011: 0.771	0.244	2.435
genderdummy	-0.00438	0.1734	0.0006		0.9798	0.996	0.709	1.398
marrd	0.6420	0.2505	6.5708	**	0.0104	1.900	1.163	3.105
singled	1.2155	0.4865	6.2413	**	0.0125	3.372	1.299	8.751
divord	-0.6770	2.1404	0.1000		0.7518	0.508	0.008	33.725
agelast	-0.00367	0.7397	0.0000		0.9960	0.996	0.234	4.247
bank	0.1698	1.0266	0.0274		0.8686	1.185	0.158	8.864
accounting	0.0442	0.4225	0.0109		0.9167	1.045	0.457	2.392

						Odd	ratio estimat	es
Variable	Parameter	Standard	Wald	Walo	d test	(with percer	nt concordan	t = 77.4)
vanaore	estimate	error	chi-square	Pr>	Chi sq.	Point estimate	95% wald	confidence
11	12 2292	( 02( 2	0.0000		0.000.4	for the effect		$\frac{\text{nits}}{2}$
broker	12.2382	6,036.3	0.0000		0.9984	> 999.99	< 0.01	> 9999.99
insurance	12.6237	644.4	0.0004		0.9844	> 999.99	< 0.01	> 9999.99
busecon	12.1584	486.0	0.0006		0.9800	> 999.99	< 0.01	> 999.99
otherfin	-1.3102	1.0404	1.5859		0.2079	0.270	0.035	2.073
gm	0.1249	0.6162	0.0411		0.8394	1.133	0.339	3.791
board	15.2538	9,348.6	0.0000		0.9987	> 999.99	< 0.01	> 999.99
owner	12.4709	685.9	0.0003		0.9855	> 999.99	< 0.01	> 999.99
Istanbuldummy	0.000776	0.1530	0.0000		0.9960	1.001	0.742	1.351
Ankaradummy	-0.0432	0.2131	0.0411		0.8394	0.958	0.631	1.454
Izmirdummy	0.2293	0.3819	0.3603		0.5482	1.258	0.595	2.659
element	-0.1715	0.2031	0.7134		0.3983	0.842	0.566	1.254
highs	-0.3888	0.1696	5.2525	**	0.0219	0.678	0.486	0.954
college	0.4589	0.2200	4.3520	**	0.0370	1.582	1.028	2.435
masterphd	0.5713	0.3446	2.7477	*	0.0974	1.770	0.901	3.479
logloan	2.4186	1.1100	4.7405	**	0.0295	11.210	1.273	98.735
unemp	1.8240	8.8326	0.0426		0.8364	6.196	< 0.001	> 999.99
unempnextyrn	-1.5439	8.5301	0.0328		0.8564	0.214	< 0.001	> 999.99
t2yearn	-467.5	41.5451	126.6376	***	< 0.0001	< 0.001	< 0.001	< 0.001
d75ltv	0.6430	0.5294	1.4754		0.2245	1.902	0.674	5.369
lagchmarriage	-0.0306	0.1187	0.0666		0.7963	0.970	0.768	1.224
divorceratecity2011a	-1.7926	18.7177	0.0092		0.9237	0.167	< 0.001	> 999.99
immigrate20072011a	0.8868	1.2993	0.4659		0.4949	2.427	0.190	30.981
chghome	0.0172	0.0977	0.0308		0.8607	1.017	0.840	1.232
intersin	-0.7846	0.4805	2.6659		0.1025	0.456	0.178	1.170
intercity	24.2682	106.2	0.0522		0.8193	> 999.99	< 0.001	> 999.99
interdiv	0.4095	1.2267	0.1114		0.7385	1.506	0.136	16.675
spread	470.5	43.3210	117.9390	***	< 0.0001	> 999.99	> 999.99	> 999.99
Model fitting statistic	cs		М	lodel goo	odness-of-fit	tests		
AIC (intercept and co	(variates) = 3,04	2.398	Li	ikelihood	l ratio chi-sq	uare = 460.99 with	n Pr > Chi sq	. = < 0.0001
-2 log L (intercept an	d covariates) = 2	2,956.398	W	ald chi-s	square = 513	.74 with Pr > Chi	sq. = < 0.00	01
SC = 3,424.682			Se	core chi-	square = 60	1.28 with $Pr > Ch$	i sq. = < 0.00	001

(Table 5 continued)

*Notes.* Dependent variable: loan default status (NPL); class: year; class level values: 2007, 2008, 2009, 2010, 2011; model: binary logit; probability modeled is NPL = 0; optimization technique: Fisher's scoring.

Even though the estimated classified logistic regression model itself is obtained highly significant, it is found that neither the individual classification years nor their contrasts with classification year 2011 are found significant for the exemplary case. However, it is noticeable that among the all loan origination years, year 2008 obtains the smallest negative effect on the survival performances of loans. Whereas, the odds ratio estimate of the loan origination year 2009 against the benchmarking loan origination year 2011 comes out with the largest positive effect among the others. This can be explained well by the collectively changing values of the most significant variables of the model during 2008 and 2009.

#### Survival Analysis and Default Loss Appraisement

It is prevalent that the borrower default observations of mortgage loan lending firms are confined to limited time intervals and, as a result, those firms remain unable to see the all borrower defaults that they could have seen otherwise. In this sense, data sets regarding the default or no default statuses of the loans over the limited sample periods have to be considered censored, mostly right censored in fact, forsensible modeling and decision making endeavors. On this account, following the models we have so far constructed and estimated, we proceed and present in this section a right censored survival data analysis, with entailed survival and hazard rate functions, in order to devise and compute a viable expectable loss amount measure for the appraisement of borrower default losses.

Survival functions can be obtained for complete as well as censored remaining lifetime data which may embed right, left, or interval censoring conditions. Here, for the estimation of survival functions under right censoring, we take the predictive model for loan defaults presented in the previous section as the basis model and built a log-logistic regression model for the future lifetimes of mortgage loans that remain alive until the occurrence of borrower defaults. On this ground, we actually put forward another critical hypothesis ( $H_3$ ) to test that the loan survival and borrower default hazard rate functions can be estimated best on the basis of the findings for all variables version of Model (2).

In the construction of the model for expectable loss amounts, we keep using the binary random variable symbol  $Y_i$  for loan default status NPL, as in the previous section, with  $y_i = 1$  designating default and  $y_i = 0$  no default observations for a loan. So, variable *Y* can be also referred to as a censoring indicator as of time  $\tilde{t}$ , the ending time point of a mortgage loans sample. Denoting the origination date of a loan by  $t_{0i}$  and the upfront known last repayment installment date of it by  $\tau_i$ , we can indicate the random lifetime variable of a loan by  $T_{i}$ ,  $t_{0i} \leq T_i \leq \tau_i$ , and qualify the loan level  $T_i$  with observable values  $t_i$  as a right censored random variable such that  $T_i > \tilde{t} - t_{0i}$  for a given  $y_i = 0$  at time  $\tilde{t}$ . This implies that all active loans with no default status,  $y_i = 0$ , at time  $\tilde{t}$  are susceptible to fall in default at a random future time point in their remaining lifetimes after  $\tilde{t}$ . Under this specification, time until default analysis can be pursued through the major survival analysis models like semi-parametric Cox regression and fully parametric log-logistic regression. We refer to Klein and Moeschberger (2005) for the techniques of both models for the analysis of censored and truncated data, and Fleming and Harrington (2011) for the theoretical details and application subtleties of the Cox's (1972) regression model.

We employ log-logistic regression models for our survival analysis, rather than the Cox regression model, for the explicit reason that it is conforming with our logistic regression fittings for the default probabilities and equally importantly it provides us with the means for proportional survival odds analysis. For these, we refer to Bennett (1983) who gave a good example of the early studies on the use of the log-logistic regression models. On the other hand, an up-to-date presentation on the methodology for the log-logistic models is given by Hosmer, Lemeshow, and May (2008).

We implement the following model equation for our log-logistic regression estimations:

$$\ln(T) = \beta_0 + \beta_1 X_1 + \dots + \beta_k X_k + \sigma\varepsilon \tag{4}$$

Here,  $\sigma$  is the scale parameter of the model and  $\varepsilon$  is the error term with a logistic distribution function  $F_{\varepsilon}(\varepsilon) = \exp(\varepsilon)/(1 + \exp(\varepsilon))$  and density function  $f_{\varepsilon}(\varepsilon) = \exp(\varepsilon)/(1 + \exp(\varepsilon))^2$  that underlie the model in Equation (4). We note that, since  $\varepsilon$  has a logistic distribution, then  $\ln(T)$  too must have a logistic distribution and T in turn possesses a log-logistic distribution. Here, the hazard rate and survival functions for T, as the critical functions for loan defaults analysis, can be derived from the log-logistic distribution of T as follows:

$$h(t \mid X) = \frac{\lambda \gamma (\lambda t)^{\gamma - 1}}{1 + (\lambda t)^{\gamma}} \quad \text{and} \quad S(t \mid X) = \frac{1}{1 + (\lambda t)^{\gamma}} \tag{5}$$

with X standing for the vector of all predictor variables in Model (4), t referring to  $t_i$  as time until default for loan i,  $\lambda = \exp\{-[\beta_0 + \beta_1 X_1 + ... + \beta_k X_k]\}$  and  $\gamma = 1/\sigma$ . Consequently, we can write the following model for the log odds of survivals, or log odds of lifetimes until borrower defaults:

$$\ln\left[\frac{S(t \mid X)}{1 - S(t \mid X)}\right] = \beta_{0}^{*} + \beta_{1}^{*}X_{1} + \dots + \beta_{k}^{*}X_{k} - \gamma \ln t; \quad \beta_{i}^{*} = \frac{\beta_{i}}{\sigma}$$
(6)

This expression clearly implies that a log-logistic regression model can be estimated by the logistic regression procedures. Here, the log ratio  $\ln[S(t | X)/(1 - S(t | X)]]$  in Equation (6) is known as the odds of no default lifetime up to a given *t*. Hence, it implies that for the fixed values of all the other variables in vector *X*, the effect of a unit increase in the *j*-th variable  $X_{j}$ , j = 1, ..., k, on the odds ratio can be written as  $[S(t | X_{j}^{+})/(1 - S(t | X_{j}))/(1 - S(t | X_{j}))] = e^{\beta_{j}^{*}}$  where  $X_{j}^{+}$  denotes a one unit incremented  $X_{j}$ , and  $+\beta_{j}^{*}$  and  $\beta_{j}^{*}$  indicate the log adde ratios due to  $X_{j}^{+}$  for no default and default eitertime respectively. The effect of

and  $-\beta_j^*$  indicate the log odds ratios due to  $X_j^+$  for no default and default situations, respectively. The effect of increments in several multiples of variables on the odds ratio can be expressed analogously with similar interpretations on the corresponding  $\beta^*$  parameters.

In case of having no information on the default times of already defaulted loans in a mortgage loans sample, ending time point of the sample period can be taken as a proxy for the loan lifetime calculations at individual loan levels,  $t_i = \tilde{t} - t_{0i}$ . In this way, a  $t_i$  value for an active loan in a sample stands as its age at  $\tilde{t}$ , or lifetime until  $\tilde{t}$ , while for the already defaulted loans in the sample it stands as time until default notification. Having this sort of loan lifetime calculations for the right-censored sample data in our hand, we estimate Model (4) for exemplary case, as displayed in Table 6 below, where the statistically significant predictors of the model, with negative and positive effects on the outcome variable loan lifetime until defaults, are clearly indicated. In that regard, it is seen that loan principals, monthly repayments, countrywide amount of mortgage loans, market interest rates, legislative regulations, marital and educational statuses, and unemployment rates are important factors.

Following the numerical results for Model (4), estimation of the required survival and hazard rate functions for further uses can be easily performed by the use of the expressions we give in (5) and (6) above. All in all, the obtained results for Models (4), (5), and (6) herefully support the hypothesis  $H_3$  of this section, and in this way we prove that the set of statistically significant variables of Model (4) overlaps well with that of the all variables version of Model (2).

 Table 6

 Log-Logistic Regression for Mortgage Loan Lifetime Analysis

208 208/5/10 1108/00	Parameter	Standard	95% cor	fidence limits			
Variable	estimate	error	Lower	Upper	-Chi-square	Pr >	> Chi sq.
Intercept	21.5212	2.2691	17.0738	25.9685	89.95	***	< 0.0001
lprincipaltlreal	-0.0972	0.0126	-0.1218	-0.07826	59.81	***	< 0.0001
pct loan	0.2732	0.1394	-0.0000	0.5463	3.84	**	0.0500
installment	0.0002	0.0003	-0.0005	0.0009	0.39		0.5344
IN	-0.8224	0.1555	-1.1272	-0.5175	27.95	***	< 0.0001
genderdummy	0.0005	0.0185	-0.0358	0.0368	0.00		0.9794
marrd	0.0735	0.0270	0.0207	0.1264	7.44	**	0.0064
singled	0.1304	0.0522	0.0282	0.2327	6.26	**	0.0124
divord	-0.0610	0.2189	-0.4901	0.3681	0.08		0.7804
agelast	-0.0096	0.0882	-0.1628	0.1437	0.02		0.9024
bank	0.0199	0.1093	-0.1942	0.2341	0.03		0.8552
accounting	0.0051	0.0451	-0.0833	0.0936	0.01		0.9092
broker	1.7607	4,423.70	-8,668.54	8,672.06	0.00		0.9997
insurance	2.1313	2,861.21	-5,605.73	5,609.99	0.00		0.9994
busecon	2.1414	2720.01	-5,328.97	5,333.26	0.00		0.9994
otherfin	-0.1486	0.1108	-0.3657	0.0685	1.80		0.1796
gm	0.0147	0.0650	-0.1128	0.1422	0.05		0.8216
board	1.9423	4,112.98	-8,059.35	8,063.24	0.00		0.9996
owner	2.1182	2,856.64	-5,596.79	5,601.02	0.00		0.9994
istanbuldummy	0.0021	0.0164	-0.0300	0.0341	0.02		0.9001
ankaradummy	-0.0003	0.0228	-0.0449	0.0443	0.00		0.9896
izmirdummy	0.0329	0.0407	-0.0468	0.1126	0.65		0.4185
element	-0.0174	0.0217	-0.0600	0.0251	0.64		0.4220
highs	-0.0345	0.0183	-0.0704	0.0013	3.56		0.0592
college	0.0523	0.0238	0.0056	0.0990	4.82	**	0.0281
masterphd	0.0690	0.0370	-0.0035	0.1414	3.48	*	0.0621
logloan	-2.0213	0.1716	-2.3576	-1.6849	138.76	***	< 0.0001
unemp	0.07785	1.0009	-1.1833	2.7403	0.60		0.4367
unempnextyrn	3.9214	1.0432	1.8767	5.9661	14.13	**	0.0002
t2yearn	-45.6346	5.2096	-55.8452	-35.4240	76.73	***	< 0.0001
d75ltv	-0.6489	0.0614	-0.7693	-0.5286	111.69	***	< 0.0001
marriedchyear	9.0659	4.6619	-0.0713	18.2030	3.78		0.0518
lagchmarriage	-0.0021	0.0127	-0.0271	0.0229	0.03		0.8694
divorceratecity2011a	-0.4252	1.9943	-4.3340	3.4336	0.05		0.8312
immigrate20072011a	0.0979	0.1383	-0.1731	0.3689	0.50		0.4788
yearchg	4.3613	2.9199	-1.3616	10.0843	2.23		0.1353
yrchgconstcost	0.0851	0.0641	-0.0406	0.2107	1.76		0.1846
lagytconstcost	0.0205	0.0190	-0.0168	0.0577	1.16		0.2818
chghome	9.0015	0.0104	-0.0190	0.0219	0.02		0.8892
intersin	-0.0814	0.0514	-0.1821	0.0193	2.51		0.1130
intercity	2.1806	10.6853	-18.7622	23.1234	0.04		0.8383
interdiv	0.0956	0.1409	-0.1805	0.3717	0.46		0.4973
spread	47.5099	5.3475	37.0290	57.9907	78.94	***	< 0.0001
Scale	0.1064	0.0057	0.0958	0.1182			

*Notes.* Dependent variable: log (ageloan); censoring variable: loan default status (NPL); censoring value: NPL = 0; number of observations read: 97,749; number of observations used: 53,659; right censored values: 53,382; log likelihood: -1,064.39.

#### PREDICTIVE MODELING AND EXPECTABLE LOSS ANALYSIS

Now, making use of the all modeling results up to here, we can present our measure and model for the expression and computation of expectable loss amounts due to the borrower defaults. In this regard, we consider the equation in (4) as the underlying model and propose the following loan level expectable loss amount (ELA) measure for each ending time point of future installment periods:

$$PV_{\tilde{t}}(ELA_{i}) \equiv E\left(\frac{\zeta_{i,(\tilde{t}-t_{0i})+u+\Delta t}}{(1+r)^{u+\Delta t}}\right) = \frac{\zeta_{i,(\tilde{t}-t_{0i})+u+\Delta t}}{(1+r)^{u+\Delta t}} \cdot {}_{u}P_{(\tilde{t}-t_{0i})} \cdot {}_{\Delta t}Q_{(\tilde{t}-t_{0i})+u}$$
(7)

Here, the components p and q stand for the conditional survival and related hazard rate functions to be computed through the use of Model (4)'s estimation results. In Expression (7), random variable U denotes the future loan lifetime variable with discretely observable values  $u = 0, 1, ..., \tau_i, \tau_i$  denotes the age of a loan at its final prospective installment period,  $\tilde{t} - t_{0i}$  stands for the age of a loan as of the end of sample period  $\tilde{t}$ ,  $\zeta_{i,(\tilde{t}-t_{0i})+u}$ denotes the outstanding loan balance, or total amount of all remaining repayments to be made at the end of each future installment period  $(\tilde{t} - t_{0i}) + u, u + \Delta t$  is for a one month increment in loan age, r is a discount rate for the time  $\tilde{t}$  present value (PV) computation, and  $(1/(1+r)^{u+\Delta t})$  expresses the present value of one unit loss:

$${}_{u} p_{(\tilde{t} - t_{0i})} \equiv \Pr(T_i > (\tilde{t} - t_{0i}) + u \mid T_i > (\tilde{t} - t_{0i})) = S_{T_i}((\tilde{t} - t_{0i}) + u \mid X) / S_{T_i}(\tilde{t} - t_{0i} \mid X)$$
(8)

The survival probability component in Equation (7) is a conditional survival probability expression for loan *i*, and  $_{\Delta t}q_{(\tilde{i}-t_{0i})+u}$  is the discrete time version of the continuous time hazard rate function h(t|X) given in (5). In order to proceed further with  $PV_{\tilde{i}}(ELA_{\tilde{i}})$  computations, we obtain, below, the discrete time version of the hazard rate function that we need in terms of the random survival (lifetime) variable *T*:

$$\sum_{\Delta t} q_{(\tilde{t} - t_{0i}) + u} \equiv \Pr((\tilde{t} - t_{0i}) + u \le T_i \le (\tilde{t} - t_{0i}) + u + \Delta t \mid T_i > (\tilde{t} - t_{0i}) + u)$$
(9)

Computation of this function can be achieved through the use of the survival functions, as shown below:

$$\sum_{\Delta t} q_{(\tilde{t} - t_{0i}) + u} = [S_{T_i}((\tilde{t} - t_{0i}) + u \mid X) - S_{T_i}((\tilde{t} - t_{0i}) + u + \Delta t \mid X)] / S_{T_i}((\tilde{t} - t_{0i}) + u \mid X)$$
(10)

Hence, the factor " $_{u}P_{(\tilde{t}-t_{0i})} + \Delta t q_{(\tilde{t}-t_{0i})+u}$ " in Equation (7) expresses the probability that loan *i* will survive in no default status from its known age  $(\tilde{t} - t_{0i})$  at time  $\tilde{t}$ , ending time point of the sample, to a random time point  $(\tilde{t} - t_{0i}) + u$  in the future, and then fall in default by the end of next payment period from time point  $(\tilde{t} - t_{0i}) + u$  to time point  $(\tilde{t} - t_{0i}) + u + \Delta t$ . Given all these, the measure we propose in Equation (7) turns out to be a concrete financial valuation measure for a mortgage loan which is alive and at known age of  $(\tilde{t} - t_{0i})$ , as of time  $\tilde{t}$ .

In the rest of this section, we present the numerical calculation details for  $PV_{\tilde{t}}(ELA_{\tilde{t}})$ , and also discuss its practical implications for realistic applications. For this purpose, we take a loan with ID number 87469 chosen from the sample as an exemplary case. This loan, standing with no default status at time  $\tilde{t}$  as the end of the concerned sample period, that is March 11, 2011, happens to have 36 monthly repayments already completed and 24 remaining repayments to be made. The reported outstanding loan amount for the loan at time  $\tilde{t}$  is 193,536.19 TL, with remaining monthly repayments of 8,064.01 TL over the next 24 months. As part of our computations for the sample period of 2005-2011, we express one month of a year in 0.03 units, so the observed age of this particular loan is specified as 1.08 time units (36 months) at time  $\tilde{t}$  while its remaining lifetime without defaults can be 0.72 time units, maximum, over the time span of all remaining installment periods.

Given all these for the exemplary case, Table 7 below shows the end of month values of expectable loss measure  $PV_{\tilde{t}}(ELA_i)$  for each and every month of the remaining repayment installments of this loan, such that a random and irrevocable borrower default event may occur within each of these months and a consequent mortgage loan loss then may be realized. Regarding the  $PV_{\tilde{t}}(ELA_i)$  computations in Table 7, it is important to remind that the function  $\lambda$ , given in the survival function in expression (5), connects the collective predictive effects of all predictor variables it contains to the outcome variable of potential and random loan lifetimes. Following from the log-logistic regression fitting results of Table 6, we obtain the estimated value of  $\lambda$  as  $\lambda = \exp\{-[\beta_0 + \beta_1 X_1 + ... + \beta_k X_k]\} = 0.86596904$  at time  $\tilde{t}$  when potential losses are predicted. Thus, the expectable loss amount  $PV_t(ELA_i)$  computations in Table 7 delivers the time  $\tilde{t}$  present values of all possible future loss amounts that can be thought for loan *i*.

Table 7

Numerical Example for Expectable Loss Amount	Numerical	Example	for Expe	ectable L	oss Amount.
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Installment month of remaining repayments	и	Loan age $t = \tilde{t} + u$	Survival probability at age <i>t</i> (Equation 5) $S_{t_i}(t   X)$	Conditional survival probability (Equation 8) $_{u} P_{(\tilde{t}-t_{0i})}$	Borrower default hazard rate (Equation 9) ${}_{1}q_{(\tilde{t}-t_{0_{i}})+u}$	$PV_t(ELA_i)$ (Equation 7) with monthly discount rate r = 0.0095
37	0	1 10	0.61223786	1.0000000	0 10037567	19 225 32
38	0.03	1 13	0 55078407	0 89962433	0 11145641	18 399 45
39	0.06	1 16	0 48939566	0 79935543	0.12163936	17 061 78
40	0.09	1 19	0.42986588	0 70212235	0 13067093	15 362 98
41	0.12	1.22	0 37369491	0.61037537	0 13840284	13 468 31
42	0.15	1.25	0.32197447	0.52589768	0.14478727	11.529.31
43	0.18	1.28	0.27535666	0.44975439	0.14985898	9.665.53
44	0.21	1.31	0.23409200	0.38235466	0.15371156	7.957.81
45	0.24	1.34	0.19810935	0.32358233	0.15647391	6.450.53
46	0.27	1.37	0.16711041	0.27295013	0.15829032	5,158,86
47	0.30	1.40	0.14065845	0.22974477	0.15930602	4,077.63
48	0.33	1.43	0.11825071	0.19314505	0.15965767	3,189.30
49	0.36	1.46	0.09937108	0.16230796	0.15946819	2,470.31
50	0.39	1.49	0.08352455	0.13642500	0.15884460	1.895.36
51	0.42	1.52	0.07025713	0.11475463	0.15787783	1,440.13
52	0.45	1.55	0.05916508	0.09663741	0.15664384	1,082.65
53	0.48	1.58	0.04989724	0.08149976	0.15520514	803.92
54	0.51	1.61	0.04215293	0.06885058	0.15361267	587.99
55	0.54	1.64	0.03567771	0.05827426	0.15190757	421.72
56	0.57	1.67	0.03025799	0.04942196	0.15012286	294.46
57	0.60	1.70	0.02571558	0.04200259	0.14828484	197.70
58	0.63	1.73	0.02190235	0.03577424	0.14641439	124.66
59	0.66	1.76	0.01869553	0.03053638	0.14452797	70.00
60	0.69	1.79	0.01599350	0.02612302	0.14263848	29.54

*Notes. u*: increment in loan age (loan lifetime);  $t = \tilde{t} + u$ : random age of loan after time  $\tilde{t}$  (additional survival lifetime); loan ID number (i): 87469; reported "outstanding loan balance" as of the end date of the sample period ( $\tilde{t}$ ) = 193,536.19 TL;  $\sigma$  = 0.1064;  $\gamma = 1/\sigma = 9.398496$ ; ( $\tilde{t} - t_{0i}$ ) = 1.10;  $S_{(\tilde{t} - t_{0i})}(1.10 | X) = 0.61223786$ ; total lifetime of loan: 60 months; remaining lifetime of loan: 24 months, under no defaults; amount of repayment per installment: 8,064.01 TL.

The standard deviation of the computed  $PV_i(ELA_i)$  values for this loan obtains a value of 6,553 TL, which can be considered a measure of variability for default loss expectations. Lastly, by performing similar computations for all the other active individual loans in the sample portfolio, the portfolio level  $PV_i(ELA_{portfolio})$ can be obtained by aggregation and used for portfolio level risk management purposes.

Mortgage loan lending institutions are urged by these results in many aspects of the management of borrower risks. Most importantly, it is clearly shown here that contingent loss amounts for active loans become larger if borrower defaults happen at smaller loan ages. So, it is imperative for mortgage loan lending firms that survival ages of loans have to be made as long as possible and amounts of possible default losses have to be kept at possible minimums. In this regard, for every mortgage loan lending firm it is essential to determine and pay due attention to the impacts of significant factors and variables as the primary risk factors for borrower defaults. Then the ways of control over the default loss amounts should be devised and applied through the several instruments and mechanisms regarding the risk transfer, insurance, mortgage backed securities, and financial risk hedging initiatives. Alongside all these, having sufficient collateral prudence for potential default losses is a critical issue for risk handlings. In this connection, as proposed and shown in detail above, a plausible expectable loss amount measure, as we propose here, proves to be essential and indispensable. As such that, if the value of collateralized asset(s) for a mortgage loan, usually home of a loan borrower, happens to be larger than that of expectable loss amount measure  $PV_i(ELA_i)$  in pertinence, then it is meant for the lender of that mortgage loan that potential losses in expected value terms can be covered to a reasonable extent. Otherwise, the loan lender may incur a large loss on the planned cash income streams from the concerned loan or even on the capital assets that are allocated to the overall business of such risky loans.

Lastly, a theoretical and methodological designation arises in our numerical implementations. This is the designation that the conditional survival probability is a decreasing function of loan age, and the hazard function first increases and then decreases as loan age ascends, depending upon the value of scale parameter of Model (4). More clearly, because of the less than one value of the scale parameter of our log-logistic model,  $\sigma = 0.1064$ , the discrete time version of the hazard function that we write for our own modeling purposes first moves upward until a random loan age at default is attained and then turns afterwards into a downward movement mode for the rest of the remaining but randomly attainable loan ages. Hence, hereby we also verify a theoretical assertion that takes place in the literature of our subject matter.

#### Discussion

Considering the risk measuring, modeling, and management needs of the mortgage loans business entities, a valid and viable predictive modeling is presented in this paper. To this end, using real life sample data, loan survival and discrete time hazard rate functions are successfully constructed and estimated for the predictions on default occurrence and loan lifetime outcome variables. An overall summary of the most influential predictors of these outcome variables are listed together in Table 8. Therein, the positive and negative impacts and impact sizes of predictors are displayed again for the attention of mortgage loan managers. In this regard, with respect to the magnitudes of estimated parameter values for the exemplary case, remaining repayment amount (IN), as a loan variable, and two-year ahead debt market interest rate (t2yearn) and difference between t2yearn and loan interest rate at origination (spread), as external variables, seem to be the most remarkable risk triggering variables, alongside the other significant predictors.

Table 8

|--|

Model variables having the statistical confidence levels of 90% or more	Logistic regression (stepwise fitting): probability modeled for default (NPL = 1)		Log-logistic regression for time to default (loan lifetime) analysis: probability modeled for survival time until default	
	Intercept term	-		21.5212
Amount of loan principle (lprincipaltlreal)	0.9020	*** < 0.0001	-0.0972	*** < 0.0001
Ratio of remaining loan balance to loan principal (pctloan)	-		0.2732	** 0.0500
Remaining repayment amount per installment period (IN)	6.1168	*** < 0.0001	-0.8224	*** < 0.0001
Marital status (married)	-0.6268	** 0.0047	0.0735	** 0.0064
Single status (singled)	-1.2465	** 0.0070	0.1304	** 0.0124
High school education status (highs)	0.3052	** 0.0302		
College education status (college)	-0.5538	** 0.0053	0.0523	** 0.0281
Graduate education status (masterphd)	-0.6499	** 0.0490	0.0690	* 0.0621
Countrywide size of mortgage loans in month of loan origination (logloan)	-1.6350	** 0.0047	-2.0213	**** < 0.0001
Two year ahead debt market interest rate for the country in month of loan origination (t2vearn)	469.20	**** < 0.0001	-45.6346	*** < 0.0001
Difference between two year ahead loan market interest rate	-472.00	*** < 0.0001	47.5099	*** < 0.0001
and mortgage loan interest rate at origination (spread) Dummy for 2007 regulation on maximum 75% loan to value ratio (d75ltv)	-1.1183	*** 0.0002	-0.6489	*** < 0.0001
Change in construction cost from last year (yrchgconstcost)	0.0325	** 0.0335		
Interaction of marital and single statuses (intersin)	0.8120	* 0.0696		
Next year's unemployment rate on monthly basis (unempnextyearn)	-		3.9214	** 0.0002

The distinctive feature of the paper comes through the censored data approach we apply for the borrower default and loan lifetime estimations towards the obtainment of expectable loss amounts modeling that we propose for currently active but prospectively loss prone mortgage loans. Prediction of such expectable losses serves to the determination of efficient risk reserve and economic capital allocation requirements of mortgage loan businesses, and other installment loan businesses as well. It is a known fact in this regard that many local and global regulatory arrangements require from the banks and loan lending institutions to do the necessary capital apportionments for the sustainment of their business activities under market and client risk conditions and for the coverage of their liabilities to their equity holders and business partners. With this view, we believe that the models, computational procedures, and the expectable loss amount measure of this paper will prove to be comprehensive, veritable, and viable tools for a vast variety of applications in the income planning, business developing, risk handling, and financial management activities of the mortgage loan sectors and related financial areas.

## Conclusion

This paper shows that three main investigations should be bound together in a predictive financial modeling study on the borrower defaults of mortgage loans. Being the fundamental stage of all three, the first investigation is about capturing the association between predictor variables and borrower default events from past occurrences and using them to predict future default outcomes. The second is for the determination of

future survival and hazard contingencies of the loans that are active and under ongoing debt obligations. And, the third is about the estimation of future loss amounts that may stem from future borrower defaults. Clearly, the last investigation stage puts the results of the previous two to the good use of loan businesses when dealing with financial uncertainties and financial loss reserving decisions. In this respect, the expectable loss amount model of this paper bears critical importance.

From this standpoint, turning the stationary structure of the logistic regression model of our first investigation stage into a dynamic one appears to us as the most pertinent and immediate topic worth researching on. Once the outcomes on this research topic become internalized into our expectable loss amount model, its estimations can then be performed more flexibly under the time dynamic and evolving, as well as stationary, relations of default events, and their predictors. On the other hand, considering a random outcome vector in our models consisting of multifarious modes of borrower defaults, rather than considering borrower defaults on loan repayments only, would bring about truly useful multivariate and even multidimensional modeling research topics for us. So, with a long perspective outlook in this respect, we see many practical application and theoretical development opportunities in researching on the improvement of our models for the multivariate modeling and multimodal financial risk management matters of loan business entities.

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